

Laser Fast Technology

Seven-Year Financial Projection

13-Aug-05

	2006	2007	2008	2009	2010	2011	2012
Total Net Revenue	380,275,468	382,918,382	385,579,665	388,259,444	390,957,847	393,675,004	396,411,045
Cost of Goods Sold	225,983,940	227,554,528	229,136,032	230,728,528	232,332,091	233,946,799	235,572,729
Gross Margin	154,291,528	155,363,854	156,443,633	157,530,916	158,625,756	159,728,205	160,838,316
Expenses							
Advertising	49,436,311	49,779,890	50,125,856	50,474,228	50,825,020	51,178,251	51,533,936
Maintenance	6,350,000	5,256,000	4,250,000	4,500,000	4,600,000	4,750,000	5,600,000
Rent	1,250,000	1,375,000	1,512,500	1,663,750	1,830,125	2,013,138	2,214,451
Salaries	83,660,603	84,242,044	84,827,526	85,417,078	86,010,726	86,608,501	87,210,430
Supplies	5,704,132	5,743,776	5,783,695	5,823,892	5,864,368	5,905,125	5,946,166
Total Expenses	146,401,046	146,396,710	146,499,578	147,878,947	149,130,239	150,455,014	152,504,983
Operating Income	7,890,482	8,967,145	9,944,055	9,651,969	9,495,517	9,273,191	8,333,333
Income Taxes	3,156,193	3,586,858	3,977,622	3,860,788	3,798,207	3,709,276	3,333,333
Net Income	4,734,289	5,380,287	5,966,433	5,791,182	5,697,310	5,563,915	5,000,000

Assumptions

Units Sold in Year 2005	14,818,619
Unit Cost	\$15.25
Annual Sales Growth	2.75%
Annual Price Decrease	2.00%
Margin	40.57%

Your Name
CGS1570W
Lab 3-1
8/13/2005
Ms. Lemley